

Group Digital Procurement Professional Service Leader

Engineering Group

Our Proposal:

Envision your future job: in line with our mission, we want to innovate the way procurement role is interpreted and managed in the market, leveraging on “cross functional” skills, behaviors, and new opportunities offered by emerging technologies.

The Group Procurement “Professional Service” Leader is responsible for **developing and executing** the procurement strategy for the professional services category (with a special focus on Technology skills and talents) across the group.

This includes identifying opportunities in the dynamic market, managing the sourcing, contracting, and supplier relationship management processes for Tech consulting, and Functional Consultants and Designer in emerging technologies and complex business projects for our Clients. The role also involves collaborating with internal stakeholders and external partners to ensure alignment between business objectives and procurement best practices.

Key Responsibilities:

- Define and implement the **procurement strategy for the professional services category**, ensuring alignment with the group's strategic goals and compliance with policies and regulations;
- Drive **Digitalization continuous improvement and best practice**, contributing to the development of procurement policies, processes, and tools including the best use of Artificial intelligence;
- Lead the **sourcing and contracting activities** for the professional services category, including market research, supplier selection, negotiation, contract drafting, and standard contract management, designing and leveraging on new Digital Tools being implemented;
- Develop and maintain **strong relationships** with key suppliers and internal stakeholders, ensuring effective communication, knowledge sharing, collaboration, and performance management;
- Identify and deliver value creation, and innovation opportunities within the professional services category, leveraging data analysis, market intelligence, and benchmarking;
- **Monitor and manage the risks** and opportunities associated with the professional services category, ensuring mitigation plans and contingency actions are in place.
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Qualifications and Experience:

- Fluent English speaking and writing;
- Bachelor's degree in business, finance, or related field. Master's degree or professional certification in procurement or supply chain management is preferred;
- At least 5 years of relevant experience in procurement or supply chain management with a focus on professional services category, or as Delivery manager in Consulting companies;
- Proven track record of delivering procurement results, such as cost savings, value creation, and innovation.

What do we look for in our people:

- **Ambition**, in pursuing big goals and investing in continuous improvement;
- **Ownership**, in proactively anticipating and facing challenges;
- **Transparency**, in communicating openly and providing constructive feedback;
- **Working together**, open to discussion, encouraging collective and common objectives achievements.

Challenges and Opportunities:

As a leader in the Procurement area, the candidate will find ways to overcome challenges and seize opportunities that can improve performance, efficiency, and value proposition. In particular:

- **Team management**: lead and develop diverse and cross-functional teams of up to 20 people, ensuring clear communication, alignment, and collaboration. The candidate is expected to foster the company culture of ambition. Working together, entrepreneurship and transparency;
- **Supplier consolidation**: by negotiating contracts and partnerships with key suppliers, leveraging economies of scale, volume discounts, and long-term relationships. Standardize the supplier evaluation and selection process, reducing complexity and variability;
- **Digitalization**: the candidate is expected to promote the use of new digital tools and platforms to enhance the visibility, agility, and resilience of our supply chain. Initiate and lead the adoption of cloud-based solutions, that will enable supplier selection, real-time data analysis, reporting, and decision making. Leveraging on artificial intelligence, machine learning, and blockchain technologies to optimize demand forecasting, inventory management, and traceability;
- **New way of working**: the candidate will operate in a changing and Tech dynamic environment and will demonstrate flexibility, creativity, and innovation in finding solutions to the emerging challenges and opportunities, supporting remote and hybrid work models, ensuring the safety, well-being, and productivity of the team;

Site: Milan.

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